

SAVE \$300

If you book
3 persons
or more

EPC Contracts for Energy Industry

A comprehensive analysis of EPC contracts and of the key considerations in projects and disputes where such contracts are used

LIVE ONLINE COURSE OVER 5 SESSIONS

 **17, 18, 22, 23, 25 June 2026, 11am – 3pm GMT**

 **12, 16, 17, 18, 19 November 2026, 7am – 11am GMT**

Course Sessions

1. Legal framework
2. Bankability issues and project structuring
3. Administering EPC contracts
4. Claims and claims resolution
5. Managing contractors and subcontractors

Benefits of Attending

- Best practices in negotiating EPC contracts
- Understand the procurement options for projects and the associated risks and opportunities
- Consider alternative pricing, incentivisation and risk allocation approaches
- Develop an understanding of the current EPC market and the legal risks associated with such forms of contracting
- Learn what the major areas of dispute may be in construction projects and how to manage them
- Understand the key specificities of construction projects in your region of the world



Online Course at a Glance



The online course will be delivered in 5 live interactive sessions. Each session will be 4 hours, including a 15-minute break. The live online course is powered by Zoom, which can be accessed via laptops, desktops or mobile devices. Please refer to page 4 for more details.

ONLINE COURSE OVERVIEW

This course provides an in-depth analysis of EPC contracts, their interface with other project documents and their role in the project life-cycle. It discusses key risk allocation issues, and the structuring of the contract in a project financing context. You will be introduced to the key terms and negotiation issues in EPC arrangements, the role and incorporation of technical details, and the impact of project specifications in EPC arrangements.

This course will benefit participants with different levels of experience. For those with no experience, it will provide a basic tool kit of what EPC contracts look like, what are the major terms and perspectives of owners, contractors and lenders, as well as familiarity with what the major areas of dispute may be during the construction phase and how to manage them. For the more experienced, it will be a masterclass on EPC contracts, covering the key commercial and technical issues in the construction market today. The course director has vast experience of EPC contracts and can answer literally any question on the subject.



YOUR EXPERT COURSE DIRECTOR

James is Chair of Construction and Engineering Practice and has 25 years of experience in the **world's largest and most complex construction projects and most difficult disputes**. He is listed as a "Super Lawyer" for construction and international projects and is listed in the Guide to the Worlds Leading Construction Lawyers 2013. He has represented developers, contractors, consultants and lenders in matters across **over 25 countries** on both project documentation and claim resolution (including as Counsel in some of the world's largest construction arbitrations) in the **oil and gas, power, renewables, petrochemical and major infrastructure sectors**.

Partial list of projects that he has advised:

- representing Petronas on all EPC, EPCM, FEED and infrastructure procurement aspects of the **US\$25 billion** RAPID petrochemical and refinery complex project in Johor province, Malaysia
- the project sponsors on the **US\$11.3 billion** Qatargas II liquefied natural gas project in Qatar, involving the EPC arrangements for onshore and offshore facilities in Qatar, and onshore terminal facilities at Milford Haven in Wales
- the project sponsors on the EPC, O&M and LTSA arrangements of its bid for three greenfield industrial steam and **electric co-generation plants** in the Eastern Province of the Kingdom of Saudi Arabia
- a major middle eastern government entity on delay and disruption claims from a contractor valued in excess of **US\$200 million** relating to the construction of a large infrastructure project
- Comsar in the construction of a **2 x 300MW thermal power plant** in Bosnia
- the project sponsors on the EPC and O&M arrangements for the **1350MW coal-fired independent power project** in Kazakhstan

WHO HAVE ATTENDED

Australian Renewable Energy Agency • Saudi Aramco • Chevron • ExxonMobil • Uniper Energy • Qatar Petroleum • PetroSA • Alstom • Hochtief • SK Engineering & Construction • Mitsubishi Power • Nigerian National Petroleum Company • Lafarge Cement • Investec Bank • Standard Chartered Bank • Orascom Construction Industries • E.ON • Qatar Chemical Company • Dragon Oil • Jebel Omar Development Company • ThyssenKrupp • Fotowatio Renewable Ventures • Petronas

TESTIMONIALS

"A very thorough presentation with excellent real life examples and war stories from the trainer."

- Exxonmobil

"A must-attend for professionals wishing to improve in EPC contracts management."

- Century Power Generation

"Interesting, extremely helpful and relevant. A very clear presentation style which kept the material interesting and the audience engaged."

- National Oil Company of Namibia

"The seminar was highly informative and the trainer is clearly very experienced in the EPC and major projects worldwide. It was very relevant for us in our business."

- Qatar Petroleum

"The trainer spoke knowledgeably about matters that concern lenders, sponsors and borrowers bringing different perspectives to the discussion."

- KBC Bank NV

COURSE CERTIFICATE

Upon the successful completion of this course, you will receive a Certificate of Attendance to testify your endeavour and serve towards your professional advancement.

IN HOUSE TRAINING (SAVE UP TO 40%)

Interested in this course for a group of at least 15 people? Contact Ms. Jessie Ang on +65 8228 9600 or email jessie@infocusinternational.com

PRE-COURSE QUESTIONNAIRE

We would like to customise the course based on your specific needs. Pre-Course Questionnaire will be sent prior to the workshop for analysis in advance and to be addressed during the course.

THE ADVANTAGES OF LIVE ONLINE LEARNING

With Infocus International's online courses, you can now access world-class trainings from anywhere, without the need to travel or arrange in-person programmes.

Just like our classroom-based courses, our online courses provide the same high-quality learning experience and same level of engagement – but now, you can participate from your office, home, or on the move. Designed for busy professionals with demanding schedules, this flexible approach offers significant savings in both time and cost, eliminating the need for travel and allowing you to fit professional development into your schedule seamlessly.

Drawing on the knowledge gained from many years in the industry, our experienced instructors will provide easily digestible content, supplemented by case studies and practical exercises. Course materials will be shared prior to the course.

Accessible from anywhere with an internet connection, our online courses offer unmatched flexibility. Moreover, if you miss a live session, playback recordings are available for a week, so you can review the material at a time that suits you best.

ABOUT THE ORGANISER

Infocus International is a global business intelligence provider of strategic information and professional services. We provide worldwide participants with intensive technical training programmes designed to help them succeed on the global stage.

Our ever-expanding portfolio of face-to-face courses, conferences, and live online courses range in complexity from introductory programmes for new market entrants, through to the most complex subjects in the industry.

SESSION 1

17 June 2026, 11am – 3pm GMT
12 November 2026, 7am – 11am GMT

Legal Framework

Legal Framework of EPC Contracts

- Aligning international contract laws with domestic contract laws for cross border EPC contract to minimise risks
- Defining the elemental requirements for contract formation
- Review of the contract content and the contract terms implied by law
- Contract performance and the ways that a contract may be discharged and brought to an end
- Consideration of the types of a contract breach and its different consequences
- The rules to be applied to interpretation of ambiguous or conflicting contract terms

Tips on Contractual Risk Allocation and Mitigation Strategies

- Profile of oil & gas trade in Asia, Africa, Middle East, Europe and the CIS
- Different project delivery options
- Risk analysis and procurement methodologies
- Matching the project delivery model and the financing structure
- Current market trends and options
- Pricing risk

SESSION 2

18 June 2026, 11am – 3pm GMT
11 November 2026, 7am – 11am GMT

Bankability Issues and Project Structuring

Financing EPC Energy Projects and Project Structuring

- Meeting the criteria for bankability
- Financing strategies and procurement methods
- Commercial lenders requirements
- Multilaterals and Export Credit Agency requirements
- What lenders expect to see in project documents
- Balancing the lenders requirements with efficient contract pricing
- The dangers of not aligning the financing and procurement strategies

Discussion on Split EPC Contracts, EPCM Contracts and Multi-Prime

- The split EPC contract strategy – key commercial drivers
- Current market practice and risks associated with the split EPC model
- EPCM Contracts – key issues and market practice
- Managing an EPCM contractor
- Multi-Prime Contracts and delivery of major projects
- Structuring Multi-Prime contracts to meet lender's requirements

SESSION 3

22 June 2026, 11am – 3pm GMT
17 November 2026, 7am – 11am GMT

Administering EPC Contracts

Review of the Contract Manager Role on Major Energy Sector Construction Contracts

- Defining the contemporary role of Contract Management
- Examples of an EPC Contractor's Contract Management process

Managing EPC Contracts for Successful Oil, Gas & Power Projects

- Structuring an administration system
- Key areas for claim – time/cost/quality
- Managing liquidated damages for performance and delay
- The relationship of claims and lenders
- How to identify and resolve claims early

SESSION 4

23 June 2026, 11am – 3pm GMT
18 November 2026, 7am – 11am GMT

Claims and Claims Resolution

Developing an Advanced Dispute Resolution Strategy

- Dispute Resolution – market practice and options
- Arbitration – institutional options and choice of arbitral seat
- Litigation
- Mediation
- Enforcement issues
- Relationships with other project documents/lenders/parent companies
- Multi-party arbitration agreements
- Clauses

Managing Project Delay and Claims

- Preparation for a dispute
- Record keeping
- Key issues and witness management
- Who is the claimant/defendant?
- When and how to start Proceedings
- Contractor's security (bonds/retentions/parent company guarantees)

SESSION 5

25 June 2026, 11am – 3pm GMT
19 November 2026, 7am – 11am GMT

Managing Contractors and Subcontractors

Contract Negotiation and Administration

- Negotiating techniques and strategies
- Pitfalls to avoid
- Issues specific to EPC contract
- How to terminate EPC contract
- Dealing with post termination clause
- Indemnity clause in an EPC contract
- Taking insurance when signing the contract

Contracting and Subcontracting Strategies to Deliver a Successful EPC Project in the Oil, Gas & Power Industry

- Consistency in contract terms and with other project & finance documents
- English Law meanings of specific terms
- Implied obligations in an EPC Contract
- Negotiating positions for key commercial terms – time/quality/price

Managing Contractor Relationships for Long-Term Success and Efficiency

- Challenges in managing supplier relationships
- Analysing the importance of building strong business relationships
- Effective ways to manage supplier relations successfully in a rapidly changing market environment

WHAT EQUIPMENT DO I NEED?

- A laptop / desktop PC / tablet / mobile phone
- Internet connection – wired or wireless broadband
- Speaker and microphone
- Webcam

HOW DOES IT WORK?

A unique meeting ID and password will be provided to the participants to enter Zoom virtual meeting room and to take part in the interactive live course. You can choose to download the Zoom software, or simply access via web browser. Ask live questions or utilise Chat feature to interact with the trainer and fellow participants. You can also use Whiteboard and Screen Sharing features. Just like in a physical workshop, Whiteboard allows trainer and all participants to write on a blank screen for everyone to see. Our event coordinator will be there to guide you if you need any assistance.

WHAT IF I MISSED A SESSION?

Participants who miss a session may contact our dedicated course coordinator to request the video recording, which is available up to one week after each session. Note that the video will not be downloadable.

WHO WILL BENEFIT?

CEOs, CXOs, Directors, Heads of Departments, Managers of:

- Legal
- Contract & Procurement
- Project
- Commercial & Finance
- Operation / Engineering
- Investment / Funding

From cross industries including, but not limited to:

- Oil & Gas
- Power & Renewables
- Construction & Engineering
- Banking & Financial Services
- Commercial Law Firms
- Government Authorities

EPC Contracts for Energy Industry

LIVE ONLINE COURSE OVER 5 SESSIONS

17, 18, 22, 23, 25 June 2026, 11am – 3pm GMT
12, 16, 17, 18, 19 November 2026, 7am – 11am GMT

DELEGATE DETAILS

1 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

2 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

3 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

4 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

5 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

6 Full Name Mr/Ms _____

Job Title _____

Tel/Mob _____

Email _____

ORGANISATION DETAILS

Company _____

Address _____

AUTHORISATION

Full Name Mr/Ms _____

Job Title _____

Email _____

Signature _____

Registration & Enquiries

Infocus International Group Pte Ltd
10 Anson Road, #33-03, International Plaza,
Singapore 079903

Contact : Ms. Jessie Ang

Tel : (65) 8228 9600

Email : jessie@infocusinternational.com

Web : www.infocusinternational.com/epc-online

REGISTER ME FOR

First Option: 17, 18, 22, 23, 25 June 2026, 11am – 3pm GMT

Second Option: 12, 16, 17, 18, 19 November 2026, 7am – 11am GMT

YOUR INVESTMENT

	For 1 or 2 persons	For 3 persons or more
FEE PER PERSON	USD 2,750	USD 2,450

PAYMENT METHOD

Payment is required within 5 working days upon receipt of invoice.

By Credit Card: VISA MasterCard American Express

Note that the credit card will be charged in Singapore Dollar currency (SGD). We will quote the SGD amount and send credit card payment instruction prior to the charge.

By Telegraphic Transfer (USD)

Account name: Infocus International Group Pte Ltd

Account number (USD): 017-025866-1

Swift code: SCBSLG22XXX

Bank name: Standard Chartered Bank (Singapore) Ltd

Bank address: 8 Marina Boulevard, #27-01, MBFC, Singapore 018981

OTHER COURSES

AI for Lawyers and Legal Professionals

Power Purchase Agreement

Renewable Energy Power Purchase Agreement

Renewable Energy Project Finance & Financial Modelling

Mastering Clean Hydrogen

Mastering Solar Power

Mastering Clean Ammonia

Energy Storage

Electricity Economics

EV Chargers & Power Grid

Carbon Capture, Utilisation & Storage

Project Finance & Project Financial Modelling

Public-Private Partnerships

ESG and Sustainability

www.infocusinternational.com/public-courses

CANCELLATION POLICY

Should you be unable to attend, a substitute delegate is welcome at no extra charge. If this is not suitable, cancellations must be made in writing (letter or fax) at least 30 days before the program commences. A full refund less an administration charge of 10% will be given. Registrations cancelled less than 30 days before the event must be paid in full and a credit voucher equivalent to the full amount will be issued for you to attend any Infocus International Group events for up to 18 months. Credit vouchers will not be issued for no-shows without cancellation. Infocus International Group will provide full course documentation to a delegate who has paid, but is unable to attend. Infocus International Group reserves the right to change the content of the program without notice including the substitution, alteration or cancellation of speakers and/or topics and/or the alteration of the dates of the event. Infocus International Group is not responsible for any loss or damage as a result of a substitution, alternation, postponement or cancellation of an event under any circumstances.